



U.S. DEPARTMENT OF  
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Office of Science

# **BNL Contract Competition Overview**

**BNL Community Advisory Council**

**April 10, 2014**

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(Brookhaven & Princeton Site Offices)

# BNL Contract Competition Overview

“It's like deja-vu all over again.”

Yogi Berra



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# BNL Contract Competition Overview

- Process
- Request for Proposals (RFP)
- RFP Schedule
- Website
  - <http://bnlcompetition.science.energy.gov/>
- **Legal Disclaimer**
  - **Publically available information only.**
  - **The RFP governs. Nothing I say amends the RFP.**



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# BNL Contract Competition Overview

- Source Evaluation Board (SEB) formed, made up of DOE employees.
  - Advisors and support staff
  - Includes support contractors for administrative functions
- SEB developed the RFP and issued it on Thursday, March 20, 2014.
- Proposals due June 19, 2014.
- SEB will evaluate offers received.
  - Scoring is done by DOE personnel only.



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# BNL Contract Competition Overview

- Source Selection Official (SSO) will make final M&O contractor selection.
- SSO
  - Dr. Timothy Hallman, Associate Director for Nuclear Physics of the Office of Science, Department of Energy
  - Biography at:  
<http://science.energy.gov/np/about/staff/bio-hallman/>
  - Do *not* contact him about this procurement!
- SEB members are not identified at this time.



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# BNL Contract Competition Overview

- No draft RFP
  - Similar, but not identical, to most recent Office of Science (SC) lab RFPs/competitions
  - Tailored to BNL
- Basis for Selection (RFP Sections L & M)
  - Where are we going?
    - Offeror's vision for future of Laboratory
  - How do we get there?
    - Plans, organization, processes & procedures
  - Who is taking us there?
    - Nature of offeror itself
    - Its experience, past performance, Lab director & key personnel
  - Specified Costs



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# BNL Contract Competition Overview

- RFP Highlights

- **Community Involvement** (RFP Section C.4.(d)(5))

- The Contractor shall maintain a systematic approach and commitment to involving the community in all aspects of the Laboratory. The Contractor's overall community involvement program shall:
      - maintain strong, integrated, proactive community involvement and communications program;
      - appropriately address the community's substantive concerns;
      - ensure the community's awareness of the importance of the long-term basic research supported by DOE and the SC;
      - ensure the community has positive relationships with the Laboratory and confidence in its decision-making processes; and,
      - establish constructive external partnerships in support of DOE's overarching mission and strategic objectives.
    - Section L.3 and M.4(b) of RFP
    - See Q&A #30 on the Competition website



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# BNL Contract Competition Overview

- RFP Highlights
  - **Incumbent Workforce** (RFP Sections H.21 & H.39)
    - Offer employment to all incumbent employees (except Discretionary Incumbent Management Employees – Key Personnel)
    - “Equivalent base pay” for at least first year
    - Total package of benefits “comparable” to incumbent’s (comparability determined by DOE Contracting Officer)
  - **Pension, Other Benefits, and Post-Retirement Benefit Plans** (RFP Section H.21)
    - Contractor shall become sponsor.
    - Changes require DOE approval.
  - See Q&As #23, 24, 28 on the Competition website



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# BNL Contract Competition Overview

- RFP Highlights
  - **Fee** (RFP Section B)
    - Performance fee, no base fee, all fee at risk
    - Due to award term and risk, fee cap lower than current \$7.4 million/year (\$7.3 million/year for-profit, \$6.9 million/year non-profit)
    - Fee Cap in RFP
  - **Award Term** added to new contract (RFP, Section F.2)
    - Five (5) year base term with ability to earn up to 15 one-year extensions
    - Based upon contractor performance



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# BNL Contract Competition Overview

- RFP Schedule (subject to change)
  - **RFP issued:** Thursday, March 20, 2014
  - **Pre-Proposal Conference:** Set for Thursday, April 17, 2014
    - Registration no later than 3 p.m. EST, Friday, April 11, 2014.
  - **Receipt of Proposals:** No later than 3 p.m. EST, Thursday, June 19, 2014
  - **Oral Presentations:** 2 to 3 weeks after proposals received
  - **Award:** 1<sup>st</sup> QTR FY15
    - With or without discussions = same.
    - Anticipate award without discussions.
    - DOE will reserve the right to hold discussions, if needed.



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- Competition Website
  - <http://bnlcompetition.science.energy.gov/>
  - Primary means of communication, both ways.
  - Will contain information and directions critical to competition and official documents (RFP, amendments, etc.).
  - Please check it often for updates.

**REMEMBER, THE RFP GOVERNS!**



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