

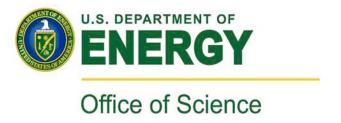
BNL Community Advisory Council April 10, 2014

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"It's like deja-vu all over again." Yogi Berra



- Process
- Request for Proposals (RFP)
- RFP Schedule
- Website
 - http://bnlcompetition.science.energy.gov/
- Legal Disclaimer
 - Publically available information only.
 - The RFP governs. Nothing I say amends the RFP.

- Source Evaluation Board (SEB) formed, made up of DOE employees.
 - Advisors and support staff
 - Includes support contractors for administrative functions
- SEB developed the RFP and issued it on Thursday, March 20, 2014.
- Proposals due June 19, 2014.
- SEB will evaluate offers received.
 - Scoring is done by DOE personnel only.



 Source Selection Official (SSO) will make final M&O contractor selection.

SSO

- Dr. Timothy Hallman, Associate Director for Nuclear Physics of the Office of Science, Department of Energy
- Biography at: http://science.energy.gov/np/about/staff/bio-hallman/
- Do not contact him about this procurement!
- SEB members are not identified at this time.



No draft RFP

- Similar, but not identical, to most recent Office of Science (SC) lab RFPs/competitions
- Tailored to BNL

Basis for Selection (RFP Sections L & M)

- Where are we going?
 - Offeror's vision for future of Laboratory
- How do we get there?
 - Plans, organization, processes & procedures
- Who is taking us there?
 - Nature of offeror itself
 - Its experience, past performance, Lab director & key personnel
- Specified Costs



RFP Highlights

- Community Involvement (RFP Section C.4.(d)(5))
 - The Contractor shall maintain a systematic approach and commitment to involving the community in all aspects of the Laboratory. The Contractor's overall community involvement program shall:
 - maintain strong, integrated, proactive community involvement and communications program;
 - appropriately address the community's substantive concerns;
 - ensure the community's awareness of the importance of the longterm basic research supported by DOE and the SC;
 - ensure the community has positive relationships with the Laboratory and confidence in its decision-making processes; and,
 - establish constructive external partnerships in support of DOE's overarching mission and strategic objectives.
 - Section L.3 and M.4(b) of RFP
 - See Q&A #30 on the Competition website



- RFP Highlights
 - Incumbent Workforce (RFP Sections H.21 & H.39)
 - Offer employment to all incumbent employees (except Discretionary Incumbent Management Employees – Key Personnel)
 - "Equivalent base pay" for at least first year
 - Total package of benefits "comparable" to incumbent's (comparability determined by DOE Contracting Officer)
 - Pension, Other Benefits, and Post-Retirement
 Benefit Plans (RFP Section H.21)
 - Contractor shall become sponsor.
 - Changes require DOE approval.
 - See Q&As #23, 24, 28 on the Competition website



RFP Highlights

- Fee (RFP Section B)
 - Performance fee, no base fee, all fee at risk
 - Due to award term and risk, fee cap lower than current \$7.4 million/year (\$7.3 million/year for-profit, \$6.9 million/year non-profit)
 - Fee Cap in RFP
- Award Term added to new contract (RFP, Section F.2)
 - Five (5) year base term with ability to earn up to 15 one-year extensions
 - Based upon contractor performance



- RFP Schedule (subject to change)
 - RFP issued: Thursday, March 20, 2014
 - Pre-Proposal Conference: Set for Thursday, April 17, 2014
 - Registration no later than 3 p.m. EST, Friday, April 11, 2014.
 - Receipt of Proposals: No later than 3 p.m. EST, Thursday,
 June 19, 2014
 - Oral Presentations: 2 to 3 weeks after proposals received
 - Award: 1st QTR FY15
 - With or without discussions = same.
 - Anticipate award without discussions.
 - DOE will reserve the right to hold discussions, if needed.



Competition Website

- http://bnlcompetition.science.energy.gov/
- Primary means of communication, both ways.
- Will contain information and directions critical to competition and official documents (RFP, amendments, etc.).
- Please check it often for updates.

REMEMBER, THE RFP GOVERNS!



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