

## Clough-Johnston, Jill

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**From:** Clough-Johnston, Jill  
**Sent:** Wednesday, July 22, 2009 10:55 AM  
**To:** Alexander, Sheri; Bernath, Philip; Brown, Aramentis; Cafiero, Jennifer; Burns, Ross; Callister, Roseann; Canavan, Michael; Commander, Linda; Cooper, Michelle; Costanzo, Vincent; Eleazer, Cheryl Ann; Forrette, Elise; Gardner, Philip; Kerr, Lisa; Militscher, Francine; Mitchell, Jody; Nemeth, Frank; Paveglio, David; Pulley, Carol; Schlock, Janet; Stewart, Vonciel; Volkmann, Jeanmarie; Woods, George; Biegelman, Lauren; Csehely Orlando, Ildiko  
**Cc:** Collins, John; Rawlings, Don; McGrath, Michael; Dubois, Michael; Guadagni, Anthony; Lenahan, Robert  
**Subject:** Volume 10 - SmallBiz Newsletter

Hi Everyone,

I do not have the time to write a formal SmallBiz Newsletter but I wanted to let you know where we stand on our contractual small business goals VS actuals.

### **You are all doing a great job in awarding contracts to small businesses!!!**

I would like to make you aware that these numbers will probably be skewed because of the upcoming big dollar buys with BIG businesses on the NSLS II program.

Therefore, please try even harder to award as many contracts as you can to **Small, HUB-Zone, and SDVOB's**.

### **The FY09 Third Quarter Goals VS Actuals are as follows:**

<b><u>SB Category</u></b>	<b><u>Goal</u></b>	<b><u>Actual</u></b>	<b><u>Diff.</u></b>
Small Business	46.60%	46.38%	-0.22%
Woman	5.80%	10.29%	+4.49%
Disadvantaged	6.30%	7.39%	+1.09%
HUB-Zone	3.00%	2.85%	-0.15%
Veteran	3.00%	3.28%	+0.28%
SDVOB	3.00%	0.96%	-2.04%

Please let me know if you have any questions OR need any assistance in locating small businesses in any of the above categories.

Thanks,  
Jill

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