



BROOKHAVEN
NATIONAL LABORATORY

SmallBiz Newsletter

Written by Jill Clough-Johnston, SBLO

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SAVE-THE-DATE - **Thursday, April 18th**

Please come and meet the HUB & SDVOB small businesses displaying at our:

**2013 HUB & SDVOB
Small Business Showcase**
(see attached flyer)

Interviews are presently being scheduled between the HUB & SDVOB suppliers and the procurement staff.

The U.S. Small Business Administration's (SBA) 8(a) Program

General:

The 8(a) program is the SBA's premier business development program for small and disadvantaged businesses.

The program was started in 1958, and expanded during the Civil Rights era. It offers unique status to eligible small businesses that are 8(a) certified by the SBA i.e. sole source contract set asides.

BSA Specific:

These changes apply to the following BSA suppliers:

1. The 8(a) SBA Certification on these businesses **HAS** just expired.

ENI Systems, Inc.
VC 93575
Sells: Chemicals & computer programming

Global Technology, Inc
dba Ability Eng Tech
VC 95079
Sells: Computers

SMARTNET, Inc.
VC 96975
Sells: Computers

Their 8a designation has been deleted from their PeopleSoft profiles.*

2. The 8(a) SBA Certification on these businesses **WILL** expire shortly.

National Resource Mngmt
VC 88685
Sells: Scientific/Tech Consulting
Expiration date: 8/23/2013

Ravco Construction
VC 95740
Sells: Construction
Expiration date: 4/22/2013

Security Enterprises, Inc
VC 100998
Sells: Engineering Services
Expiration date: 6/18/2013

Their 8(a) designation will be deleted from their PeopleSoft profiles after their expiration date.*

* **NOTE:** This does not mean that you can't buy from these businesses, it only means that BSA can no longer take credit for them being an 8(a) company – everything else remains the same.

BSA still gets credit for their Small Disadvantaged Business (SDB or MNR) status for three (3) years after their certification's expiration date.

There are only twenty (20) BSA - SBA certified 8(a) small businesses in our database, **so let's try to increase that number.**

Remember you can buy on a noncompetitive basis from an SDVOB **OR** an SBA certified: 8(a) **OR** HUB small business per the BSA subcontracting plan in our prime contract.

New SDVOB/VOB Legislation to Be Announced This Month

by Maggie Bullard-Marshall,
Vice President at Aldevra

Congressman Fitzpatrick's (Eighth District of Pennsylvania) will introduce the **Fairness to Veterans Act** shortly.

This act simply states:
Veterans should get the same federal contracting preferences as every other group.

He has worked closely with the American Legion Small Business Task Force to create an innovative, administratively convenient contracting tool so that doing business with veterans is the cheapest, easiest, and fastest choice for the federal government.

By streamlining the process, they will cut costs for the government and make the veteran small business contract the most attractive choice for the contracting community.

In short, this legislation guarantees that veterans get their fair share of small business contracts without all the bureaucratic hoops, headaches, and hassles.

This will have a dramatic impact in fueling veteran entrepreneurship and putting our nation's heroes to work.

I'll keep you informed on what happens.

FANTASTIC Job by:

Carol Pulley:

This is not over the \$ 300,000 threshold BUT it's very note worthy that Carol saved \$ 10,021, on Contract No. 229940 with Regency Consulting (VC 99954) a small, SDB, 8(a) supplier (the actual award was \$ 191,984).

The above award(s) are either over **\$ 300,000 OR Set-Asides** to small businesses (in alphabetical order). In order to be published **YOU** have to let me know about the award.

Please place as many contracts as you can with:

SDVOB & HUB
small businesses!!!

Any questions contact: Jill Clough-Johnston,
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