



SmallBiz Newsletter

Written by Jill Clough-Johnston, SBLO

Vol. 25

July 2014 – Fourth Quarter



What a **GREAT**
third quarter!!!

KEEP UP THE GOOD WORK!!!!
Cause the end of this quarter is when
we're going to make it or
break it for FY2014

	<u>FY2014</u> Goals	<u>FY2014</u> 3 rd Qtr Actuals	Difference
SB	52.00%	53.30%	+1.30%
SDB	5.00%	5.82%	+0.82%
WOB	6.00%	8.67%	+2.67%
HUB	3.00%	2.36%	-0.64%
SDVOB	3.00%	2.64%	-0.36%
VOB	0.00%	4.44%	+4.44%

**“Small” doesn’t always
mean “small”**

As you can see by the increases to the following receipts based small business size standards - some are pretty high dollars!!!!

(Per: <http://www.regulations.gov/#/documentDetail;D=SBA-2014-0009-0001>)

Dollar threshold increases to receipts based NAICS codes

Effective: July 14, 2014, if you have a supplier that is in one of these receipts based NAICS code subsector’s, then be advised that the dollar thresholds have increased (due to inflation) as shown in the chart on page 2.

Employee based NAICS code’s have **NOT** increased.

For clarification purposes:

- **Generally:** A general overview of the size standard increases to the receipts based NAICS subsections are shown on the chart below.
- **Specifically:** The specific size standard increases for each NAICS code subsections shown below, can be found at: <http://www.sba.gov/category/navigation-structure/contracting/contracting-officials/small-business-size-standards>
- **NAICS Subsection:** Are the beginning of the NAICS code.
i.e. Subsector 236 – Construction of buildings Encomapasses all the NAICS codes that begin with 236 (236115 through 236220).

Receipts based NAICS codes subsector’s that have increased (effective 7/14/2014):

- 213 Support activities for mining (only receipts based codes)
- 236 Construction of buildings

RLT Networks, Inc./ 96822
541512/ Computer Services

Versie Total Office Solutions, Inc./ 100002
337211/Furniture

Wats International/29637/96584/98226
424120/Office Supp/Furniture

* These suppliers automatically remain whatever small business subcategory they were before, plus they will remain MNR for three years after their 8(a) graduation date. **Only their 8(a) status has been deleted.**

FANTASTIC Job by:

B. Gilman

Did an SDVOB set aside procurement on Agilet Tech equipment and placed the order with Tevet LLC (VC 96527 – SML/HUB/ DVT/VET) on contract # 267603 and **SAVED** \$14,797. **WAY TO GO BETH!!!!!!!!!!!!**

Lisa Kerr:

Placed contract # 267601 for **\$ 725,542** with Technology Group Solutions, LLC (VC 101695) a SML, MNR, 8a business.

Placed contract # 267994 for **\$ 721,114** with Ideal System Solutions, Inc. (VC 96343) a SML, WOB, MNR, HUB business.

Carol Pulley:

Placed contract # 245845 for **\$1,268,000** with Basch Subscriptions, Inc. (VC 101770) a SML business. This was previously always placed with a large business.

The above award(s) (in alphabetical order) are either over **\$ 300,000 AND/OR Set-Asides** to small businesses. In order to be published **YOU** have to let **ME** know about the award.

SmallBiz Newsletter Written by:

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Legend:

SML	= Small Business
SDB/MNR	= Small Disadvantage Business
WOM/WOB	= Small Woman Owned Business
HUB	= Historically Underutilized Small Business
VOB/VET	= Veteran Owned Small Business
SDVOB/DVT	= Service Disabled Veteran Owned Small Business

Please continue to place as many contracts as you can with:

SDVOB & HUB
small businesses

This year we WILL meet our goals in these subcategories!!!