



# SmallBiz Newsletter

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## In this issue you will learn:

- BSA's small business achievements in FY2014
- HUBZone designated area changes
- PPM staff achievements



**HAPPY FALL!!!**

## CONGRATULATIONS PPM!!! BSA's Small Business Achievements in FY2014 are:

<u>Type</u>	<u>Goal</u>	<u>Actual</u>	<u>Diff.</u>
SML	52%	54.07%	+2.07%
SDB Incl 8a	5%	5.83%	+0.83%
WOB	6%	8.18%	+2.18%
HUB	3%	2.23%	-1.77%
SDVOB	3%	2.84%	-1.16%
VOB	---	4.75%	+4.75%

PPM management would like to **THANK** each and every one of you for making it a successful small business fiscal year again!!!

We **MET AND EXCEEDED ALL** of our Balanced Scorecard goals!!!

We **MET AND EXCEEDED** three of our DOE small business goals, surpassed expectations on VOB, and we came very close to meeting our DOE HUB & SDVOB goals.

I predict that with all of our hard work, FY2015 will be an even better year for small businesses at Brookhaven.

Note: FYI in FY2015, I'm happy to say that Veteran owned small business now has a goal (3%).

## HUBZone Designated Area Changes

In order for a small business to be certified by the U.S. Small Business Administration's (SBA) as a Historically Underutilized Business (HUBZone) the small business must have its primary headquarters located in an area that is also designated as a HUBZone area. They must also have 35% of their employees live in a HUBZone designated area, as well as some other requirements. For details on the HUBZone Program, go to: <http://www.sba.gov/content/applying-hubzone-program>

To identify whether a town is in a qualified HUBZone area, type in their exact address at: <http://map.sba.gov/hubzone/maps/> And it will show whether it is a HUBZone designated areas or not.

When trying to work with the Town of Riverhead (which I thought was a HUB area), I discovered that Riverhead, NY is no longer in a HUBZone designated area.

This changed Long Island, NY HUBZone areas as follows:

Legend:

**Y or N** = Town is a designate HUBZone area  
**Y or N** = Town is NO longer a designate HUBZone area

### Nassau County

<u>LI Town</u>	<u>2012 Qual</u>	<u>2013 Qual</u>
Freeport	<b>N</b>	<b>Y</b>
Glen Cove	<b>N</b>	<b>Y</b>
Hempstead	<b>Y</b>	<b>Y</b>
W. Hempstead	---	<b>Y</b>
Inwood	<b>Y</b>	<b>N</b>
New Cassel	---	<b>Y</b>
Salisbury	<b>Y</b>	<b>Y</b>

### Suffolk County

<u>LI Town</u>	<u>2012 Qual</u>	<u>2013 Qual</u>
Brookhaven	<b>Y</b>	<b>N</b>
Copaigue	<b>Y</b>	<b>N</b>
Greeport Homes	<b>Y</b>	<b>N</b>
Huntington Station	N	<b>Y</b>
N. Amityville	<b>Y</b>	<b>N</b>
Pine Aire	<b>Y</b>	<b>N</b>
Pine Valley	<b>Y</b>	<b>N</b>
Ridge	---	<b>Y</b>
Riverhead	<b>Y</b>	<b>N</b>
Ronkonkoma	<b>Y</b>	<b>N</b>
S. Setauket	Y	<b>N</b>
Wyandanch *	Y	<b>Y</b> *

\* Only parts of Wyandanch

This also shows that the economic conditions on Long Island are changing:

- Nassau County Went from 3 to 6 HUBZone Areas
- Suffolk County Went from 8 to 2 HUBZone Areas

## FANTASTIC Job by PPM Staff:

### Jeanmarie Volkmann:

Placed a \$1,412,600 contract with Global Partners in Shielding (VC 97238) a SML, VET business.

The above award(s) are either over \$ 300,000 OR Set-Asides to small businesses (in alphabetical order). In order to be published YOU have to let me know about the award.

### Legend:

SML = Small Business  
 SDB = Small Disadvantage Business  
 WOM = Small Woman Owned Business  
 HUB = Historically Underutilized Small Business  
 VOB = Veteran Owned Small Business  
 SDVOB = Service Disabled Veteran Owned Small Business

Any questions please contact Jill Clough-Johnston, Small Business Liaison Officer at: [clough@bnl.gov](mailto:clough@bnl.gov) or 631 344-3173.

To view past SmallBiz Newsletters go to: <http://www.bnl.gov/ppm/sdb/newsletters.asp>



**Please place as many contracts as you can with qualified: SDVOB, HUB, & 8(a) small businesses!!!**