



SmallBiz Newsletter

Written by Jill Clough-Johnston, SBLO

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You did a WONDERFUL job placing orders with small businesses in FY2015 – CONGRATULATIONS!!!!

Attachment 1 contains the following statistical charts:

Chart 1

Comparison of FY2015 Goals VS Actuals

EXCELLENT job everyone!!!!

We met and exceeded all our small business goals, except for Service Disabled Veteran Owned Small Business (SDVOB). However, the SDVOB actuals were only under the goal (of 3.00%) by .57%.

Chart 2

FY2016 stretch goals:

These are our FY2016 DOE Subcontracting Plan goals. The women-owned small business goal increased by .50%, while the other categories remained unchanged.

Chart 3

Comparison of FY2016 & FY2015 GOALS

This is a comparison of the FY2015 and FY2016 percentage and dollar GOALS. As you can see from this chart, there is a much higher dollar spend expected in FY2016. Let's try to spend that with small businesses!!!!

Don't forget the SBLO* is ready, willing and able to help you find, qualify, and set up small businesses for set asides, for replacing BIG business with small business procurements, etc.

FANTASTIC Job

Orders over \$300,000 or set-asides placed with small businesses:

Gardner, Phil:

Placed contract 297678 for **\$833,100** with Tailored Roofing, Inc. (VC 0200039564) a SML, WOB business.

Francine Militscher:

Placed contract 294897 for **\$900,000** with Milmo Consulting (VC 100648) a SML business.

The above are awards made to a small businesses over \$300,000, a small businesses set-aside (any value) OR awards to a HUB and/or SDVOB small business (over \$50,000), or a special contract award. In order to be published **YOU** have to let **ME** know about the award.

*** Any questions, please contact:**

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