BNL Contract Competition Overview

BNL Community Advisory Council
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BNL Contract Competition Overview

“It's like deja-vu all over again.”
Yogi Berra
BNL Contract Competition Overview

• Process
• Request for Proposals (RFP)
• RFP Schedule
• Website
• Legal Disclaimer
  – Publicly available information only.
  – The RFP governs. Nothing I say amends the RFP.
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- Source Evaluation Board (SEB) formed, made up of DOE employees.
  - Advisors and support staff
  - Includes support contractors for administrative functions

- SEB developed the RFP and issued it on Thursday, March 20, 2014.

- Proposals due June 19, 2014.

- SEB will evaluate offers received.
  - Scoring is done by DOE personnel only.
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• Source Selection Official (SSO) will make final M&O contractor selection.

• SSO
  – Dr. Timothy Hallman, Associate Director for Nuclear Physics of the Office of Science, Department of Energy
  – Biography at: http://science.energy.gov/np/about/staff/bio-hallman/
  – Do not contact him about this procurement!

• SEB members are not identified at this time.
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- No draft RFP
  - Similar, but not identical, to most recent Office of Science (SC) lab RFPs/competitions
  - Tailored to BNL

- Basis for Selection (RFP Sections L & M)
  - Where are we going?
    • Offeror’s vision for future of Laboratory
  - How do we get there?
    • Plans, organization, processes & procedures
  - Who is taking us there?
    • Nature of offeror itself
    • Its experience, past performance, Lab director & key personnel
  - Specified Costs
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• RFP Highlights
  – Community Involvement (RFP Section C.4.(d)(5))
    • The Contractor shall maintain a systematic approach and commitment to involving the community in all aspects of the Laboratory. The Contractor’s overall community involvement program shall:
      • maintain strong, integrated, proactive community involvement and communications program;
      • appropriately address the community’s substantive concerns;
      • ensure the community’s awareness of the importance of the long-term basic research supported by DOE and the SC;
      • ensure the community has positive relationships with the Laboratory and confidence in its decision-making processes; and,
      • establish constructive external partnerships in support of DOE’s overarching mission and strategic objectives.
    • Section L.3 and M.4(b) of RFP
    • See Q&A #30 on the Competition website
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• RFP Highlights
  – Incumbent Workforce (RFP Sections H.21 & H.39)
    • Offer employment to all incumbent employees (except Discretionary Incumbent Management Employees – Key Personnel)
    • “Equivalent base pay” for at least first year
    • Total package of benefits “comparable” to incumbent’s (comparability determined by DOE Contracting Officer)
  – Pension, Other Benefits, and Post-Retirement Benefit Plans (RFP Section H.21)
    • Contractor shall become sponsor.
    • Changes require DOE approval.
  – See Q&As #23, 24, 28 on the Competition website
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- **RFP Highlights**
  - **Fee** (RFP Section B)
    - Performance fee, no base fee, all fee at risk
    - Due to award term and risk, fee cap lower than current $7.4 million/year ($7.3 million/year for-profit, $6.9 million/year non-profit)
    - Fee Cap in RFP
  - **Award Term** added to new contract (RFP, Section F.2)
    - Five (5) year base term with ability to earn up to 15 one-year extensions
    - Based upon contractor performance
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• RFP Schedule (subject to change)
  – **RFP issued**: Thursday, March 20, 2014
  – **Pre-Proposal Conference**: Set for Thursday, April 17, 2014
    • Registration no later than 3 p.m. EST, Friday, April 11, 2014.
  – **Receipt of Proposals**: No later than 3 p.m. EST, Thursday, June 19, 2014
  – **Oral Presentations**: 2 to 3 weeks after proposals received
  – **Award**: 1st QTR FY15
    • With or without discussions = same.
    • Anticipate award without discussions.
    • DOE will reserve the right to hold discussions, if needed.
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• Competition Website
  – http://bnlcompetition.science.energy.gov/
  – Primary means of communication, both ways.
  – Will contain information and directions critical to competition and official documents (RFP, amendments, etc.).
  – Please check it often for updates.

REMEMBER, THE RFP GOVERNS!
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